



## XeneX Certification Warranty and Cyber Insurance Programs

Designed For Companies Up To \$100mm In Revenue

# Our Mission

To prove that the integration of managed cyber controls with cyber insurance substantially reduces the frequency, severity and impact of Cyber Attacks.



Which results in a more secure environment with a lower enterprise TCO

**Limiting financial impact when a cyber attack strikes.**

# The Integration of Cybersecurity with Certification Warranty and Insurance



- XeneX offers the next-generation cyber insurance offering designed to integrate with our SOCaaS service offerings and to drive enhanced value of our security stack
- Our low-friction insurance programs designed for partners and their end customers come with a complete set of features to safeguard business continuity and insure against loss, protecting both revenue and recovery
- The XeneX Certified Partner Program is designed to show efficacy of solution while driving a lower TCO for end customers

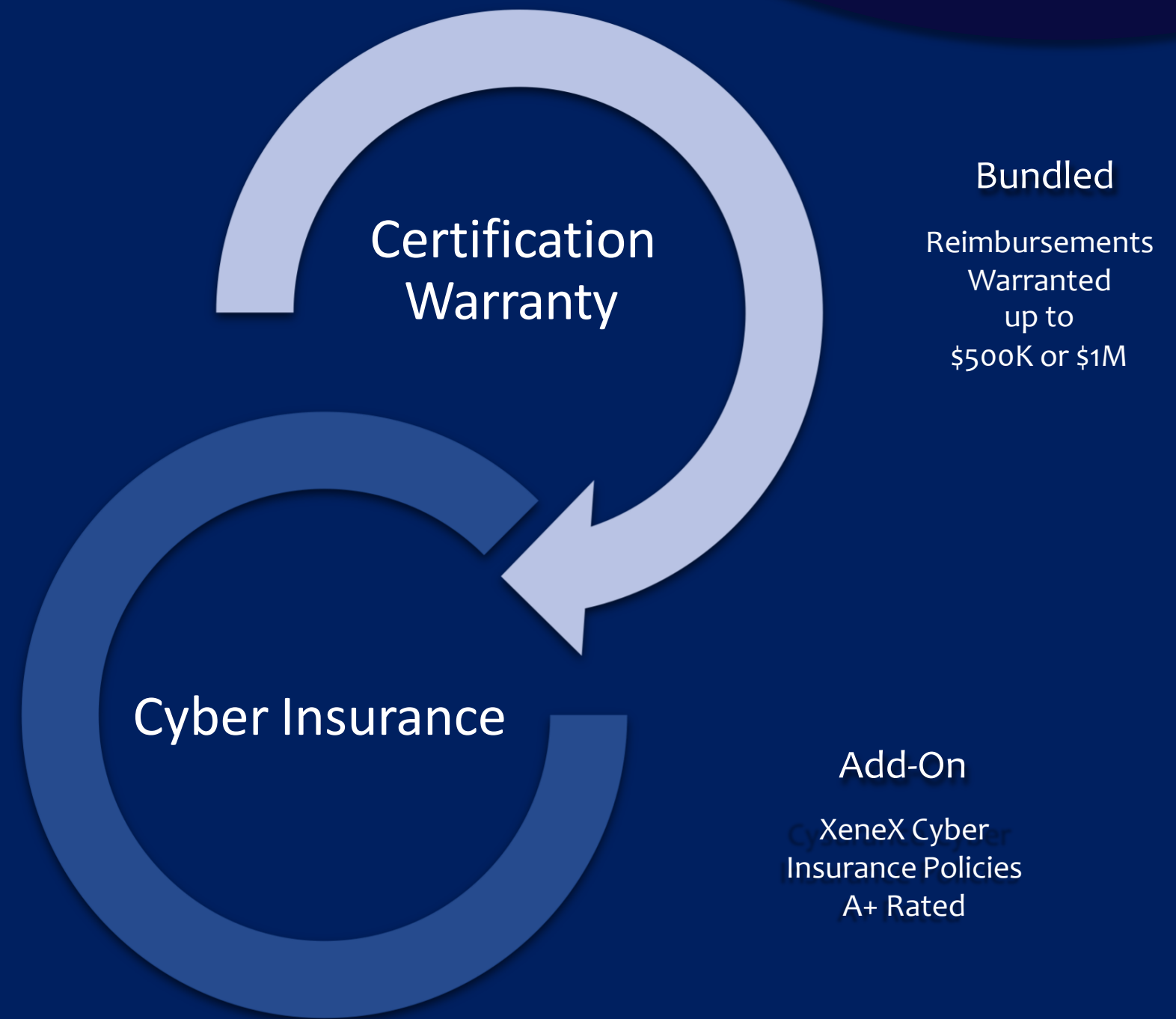
# What does it mean to be XeneX certified for Cyber Insurance?

We verify and monitor cybersecurity controls are in place for customers either through XeneX or our partners.

XeneX financial protection programs for cybersecurity controls, is added value for products and service provided to clients.



- ✓ MFA
- ✓ Cybersecurity Controls
- ✓ Endpoint Threat Monitoring
- ✓ Data Backup & Encryption
- ✓ Patching Cadence
- ✓ Security Awareness Training



# Programs & Products Available



## 360 Protect

**Reimbursement warranted up to \$500K or \$1M limits**

- Customer Ransomware Attacks
- Business Email Compromise Events
- Compliance and Regulatory Fines
- Incident Event Support Costs

## Cyber Insurance

**Remediation and recovery costs are covered by the policy - up to \$5M+**

- Flat-Fee limits up to \$3M starting at \$1250 per year
- Standard policy limits up to \$5M (Auto renewal annually)
- Excess / Flexible Coverage options available for greater limits
- Special endorsements unique to XeneX

# 360 Protect Certification Warranty



XeneX certification warranty protection programs below provide reimbursement costs to remediate a detected breach in the clients' environment and available to businesses of all sizes when cyber controls are in place.

## PRODUCTS

### \$500,000 Program

<b>\$100K</b>	<b>\$100K</b>	<b>\$50K</b>	<b>\$250K</b>	<b>ALL</b>
Ransomware & business email compromise*	Compliance & regulatory failure	Business income loss	Cyber legal liability**	Covers ALL client endpoints

*\*Only if a ransomware or business email attack originates on your client's network.*

### COMPLIANCE \$1,000,000 Program

<b>\$200K</b>	<b>\$200K</b>	<b>\$100K</b>	<b>\$500K</b>	<b>ALL</b>
Ransomware & business email compromise*	Compliance & regulatory failure	Business income loss	Cyber legal liability**	Covers ALL client endpoints

*\*\*Customer must first exhaust any other applicable service guarantee.*





# Exclusive Offer Certification Warranty & Cyber Insurance Combined

Customers participating in the Certification Warranty Program automatically qualify for highly discounted flat-fee cyber insurance policies.

This Program is available to customers with annual revenues up to \$100M and most business sectors with no application.

Flat Fee cyber insurance is also available with \$3M limit options. Contact XeneX for pricing.

## Cyber Insurance Policy Add-On

For customers participating in an embedded Warranty program

Revenue under \$50M

\$1250 / year

Revenue \$50M - \$100M

\$2500 / year

## Program Benefits and Limits

	CERTIFICATION WARRANTY REIMBURSEMENTS		
	360 Protect 500K up to \$500,000	360 Protect 1M up to \$1,000,000	Cyber Insurance Add-On \$1,000,000
No Application /Underwriting Required	YES	YES	YES
Ransomware and Business Email Compromise	\$100,000	\$200,000	\$1,000,000
Compliance and Regulatory Fines	\$100,000	\$200,000	\$1,000,000
Cyber Legal Liability Costs	\$250,000	\$500,000	\$1,000,000
Business Income Loss Protection	\$50,000	\$100,000	\$1,000,000
First Party Coverage	YES	YES	\$1,000,000
Third Party Coverage	NO	NO	\$1,000,000
Deductible	NO	NO	YES
Social Engineering	NO	NO	\$50,000
Digital Data Recovery	NO	NO	\$1,000,000
Media Liability	NO	NO	\$1,000,000
Value-Added Endorsements	NO	NO	YES

### Benefits and Program Description:

When your customers choose combined programs, the services warranty activates until exhausted.

The Cyber Insurance policy can layer with existing coverage. Consult existing policy to determine order in which coverages apply.

\*Some classes of business are restricted from participation. Contact XeneX to view the list of exclusions.





# Cyber Insurance (Add-on) Policy

## Endorsements and retention fees

Company Revenue		\$0 - \$50M	\$50M - \$100M
<b>First Party Expense - Insuring Agreements</b>	<b>Cover</b>	<b>Retention</b>	<b>Retention</b>
Business Interruption (First Party)	\$1,000,000	12 Hours/\$5,000	12 Hours/\$10,000
Contingent Business Interruption	\$1,000,000	12 Hours/\$5,000	12 Hours/\$10,000
Digital Asset Destruction	\$1,000,000	\$5,000	\$10,000
Reputational Income Loss	\$1,000,000	14 Days/\$5,000	14 Days/\$10,000
Cyber Extortion	\$1,000,000	\$5,000	\$10,000
Incident Response Expenses	\$1,000,000	\$5,000	\$10,000
Loss of Funds	\$50,000	\$5,000	\$10,000
<b>Third Party Expense - Insuring Agreements</b>	<b>Cover</b>	<b>Retention</b>	<b>Retention</b>
Security and Privacy Liability	\$1,000,000	\$5,000	\$10,000
Regulatory Defense and Penalties	\$1,000,000	\$5,000	\$10,000
Multimedia Liability	\$1,000,000	\$5,000	\$10,000
Payment Card Industry Fines and Expenses	\$1,000,000	\$5,000	\$10,000
Bricking	\$1,000,000	\$5,000	\$10,000
	<b>MAX AGGREGATE</b>		
	<b>\$1,000,000</b>		
<b>Total Premium</b>		<b>\$1,250</b>	<b>\$2,500</b>

# Excluded Classes of Business for the Insurance Program\*

- Accreditation Services Provider
- Adult Content Provider
- Airlines
- Any Coal Fired Power Generation Projects, Thermal Coal Mining Projects
- Collection or Repossession Agency
- Credit Bureau
- Cryptocurrency Exchange/Crypto Mining/Storage or Wallet
- Data Aggregator (Financial, Healthcare, Retail)
- Data Broker
- Data Hosting Services
- Dating Sites
- Direct Marketer
- Drug Testing, Vaccine Centers, COVID Related
- Education (if claim within 3 years)
- Gambling Services Provider
- Gas Stations
- Government, Public Entities (if claim within 3 years)
- Healthcare Exchanges
- IOT Manufacturers
- Managed Service Providers
- Manufacturer of Life Safety
- Marijuana/Marijuana Products
- Media Production Company
- Medical Billing Services
- Online Exchange or Content Site
- Online/Video Gaming
- Payment Processor (Including ACH, related E-Commerce and EFT)
- Peer to Peer File Sharing
- Political Sites/Political Figures
- Printing Companies
- Search Engine Providers
- Social Media Staffing/PEO Organizations
- Surveillance
- Telecommunications Company
- Third Party Claims Administrator
- Title & Escrow Settlement Offices
- Website Hosting Services

\*Inquire for Exceptions



FOR MORE INFORMATION

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Visit [www.xenexSOC.com](http://www.xenexSOC.com)

Call 877-550-2568